

## ATD – Selling & Ordering Tires Via the Sales Counter AV Ref # 639

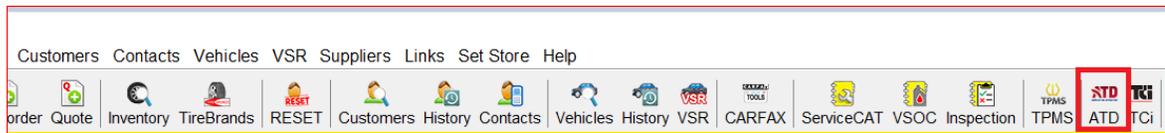
There is also a video showing how to perform this function:  
Checking, Selling and Ordering Inventory From ATD (5:13) – AV Ref# 316

### About:

Your ATD configuration will allow you to check ATD inventory for a customer, quote them drive-out pricing, create quotes or workorders, and order the tires for your customer, all without exiting BPOS.

### How:

1. Click on Views → Sales Counter.
2. Click on your ATD icon on your toolbar:



- On the **ATD Lookup** screen (shown below), type the rawsize of your customer's tires and hit your **<enter>** key.
- Your results will display. Items highlighted in green are items that you already carry in BPOS. Your store quantity is listed for reference so you don't order tires you don't need.
- If you subscribe Tirebrands, each tires image, along with tire specifications, features and benefits, will be available by clicking on the camera in the **PIC** column:

**ATD Lookup**

Search V. 2256016 Tire Filament

Location: No locations are available at this time

Rawsize:  Manufacturer SKU:  Quantity:

Items in Green Match HITS Inventory  
Items in Yellow Match HITS Inventory But Are Missing Either HITS or ATD Product#  
Items in Red Match on Alt Product# But Have An Invalid Product#  
Right Click On Items For More Options

Main Pricing & Ordering

SKU	ATD Prod#	Mfg	Size	Description	QTY	Store QTY	Retail	Cost	FET	Rawsize	Style	PIC
92005	153000684	IRON	225/60R16	GR908	42		51.89	2256016		GR908 - STYLE 091		
91175	153000557	IRON	225/60R16	RB12	147		51.89	2256016		RB 12 - STYLE 235		
93005	153000758	IRON	225/60R16	IMOVE GEN 2	6		55.54	2256016		IMOVE GEN 2 AS - 366		
008501	103000025	FUZ	225/60R16	TOURING FUZION	23		58.84	2256016		FUZION TOURING - 018		
01451	130001451	UNI	225/60R16	NT TP TOURING	49		66.74	2256016		TIGER PAW TOURING (NEW TREAD) - 068		
17799	130000423	UNI	225/60R16	D11 TOUR TIGER PAW	35		69.65	2256016		TIGER PAW TOURING (NEW TREAD) - 068		
266004811	118000361	DUN	225/60R16/SL	SIGNATURE II	7		71.27	2256016		SIGNATURE II - 411		
2170153	193001773	KMH	225/60R16	TA31	10		71.27	2256016		SOLUS TA31 - 044		
356077026	142000606	KLY	225/60R16/SL	EDGE A/S	30	4	71.76	2256016		EDGE A/S - STYLE 361		
1011011	151000760	HAN	P225/60R16/SL	OPTIMO H724	23		72.52	2256016		OPTIMO H724 - 500		
15494950000	121000686	GEN	225/60R16	RT43 ALTIMAX	53		73.04	2256016		ALTIMAX RT43 - 498		
15136NKK	181002350	NEX	225/60R16	N PRIZ AHS	20		73.30	2256016		NEXEN N PRIZ AHS - 424		
15497840000	121000771	GEN	225/60R16	RT43 ALTIMAX	12		74.03	2256016		ALTIMAX RT43 - 498		
28294460	093001565	FAL	225/60R16	SIN250AS SINCERA	16		74.81	2256016		SINCERA SIN250 A/S - 001		
2183043	193002010	KMH	225/60R16/SL	SOLUS TA11	36		76.08	2256016		SOLUS TA11 - 056		
13447NKK	181001946	NEX	225/60R16	N5000 PLUS	8		76.70	2256016		N5000 PLUS - 465		
2100403	193000494	KMH	P225/60R16	SOLUS KH16	16		77.25	2256016		SOLUS KH16 - 422		
083859	107085859	FRS	P225/60R16	FRT10	4		78.77	2256016		FRT10 - STYLE 472		
101398Z	151001204	HAN	P225/60R16/SL	OPTIMO H725	6		80.34	2256016		OPTIMO H725 - 460		
1609300	125000123	PIR	P225/60R16	P6 4SEA ( )	43		80.69	2256016		P6 FOUR SEASONS - 434		
407715374	135001496	GDY	225/60R16/SL	ASSURANCE AS	20		85.18	2256016		ASSURANCE ALL SEASON - 428		
14311NKK	181002263	NEX	225/60R16	ARIA AHT	10		85.72	2256016		ARIA AHT - STYLE 498		
28666	100001008	BFG	225/60R16	SPORT TA ADVANTAGE	36		85.83	2256016		ADVANTAGE TA SPORT - 426		
01676	100001009	BFG	225/60R16	SPORT TA ADVANTAGE	12		86.75	2256016		ADVANTAGE TA SPORT - 426		
402314073	135314073	GDY	P225/60R16/SL	INTEGRITY	43	-1	87.00	2256016		INTEGRITY - 144		
15497320000	119002113	CON	225/60R16	TRUE CONTACT	18		87.53	2256016		TRUECONTACT - 054		
1006121	151000289	HAN	P225/60R16/SL	OPTIMO H727	24		87.92	2256016		OPTIMO H727 - 024		
015607	107000588	FRS	225/60R16	FF CHAMPION	8		88.14	2256016		CHAMPION FUEL FIGHTER - 019		
15497320000	119002112	CON	225/60R16	TRUE CONTACT	20		89.12	2256016		TRUECONTACT - 054		
2169623	193002047	KMH	225/60R16/SL	SOLUS TA11	24		89.63	2256016		CITY VENTURE KL33 - 059		

6. On the **ATD Lookup** screen (shown below), click on the Pricing & Ordering tab.
7. Depending on how you configured your ATD, the drive-out pricing displayed will either be based on your ATDonline pricing profiles (NOT Tireprosonline pricing profiles) or it will be based on a markup factor. You can change any of the selections as needed. If you do make any changes, for example, to the quantity, be sure to click on the **Update Prices** button.
8. Each pricing column displays drive-out pricing with your tire packages included, in order by package number (usually a Good/Better/Best order). You can right-click on any price and select **Quick Detail** to display everything included in that particular price.
9. Once your customer has agreed to a tire/price, you will right-click on that price and select **Create Invoice/Quote**:

**ATD Lookup**

Quantity: 4  
 Price Code: Calculated Pricing  
 Factor: 0.350  
 Base Package: -100  
 Include Sales Tax

Update Prices | Refresh Package

**NOTICE**  
 Drive out pricing shown is based solely on ATD pricing and cost and may differ from standard HTS pricing. To show drive out pricing based on your own inventory price matrix, use drive out pricing under the standard inventory lookup.

Main: Pricing & Ordering

SKU	ATD	Mfg	Size	Description	QTY	Retail	NO PKG	PKG 1	PKG 2	PKG 3	PKG 4	PKG 5
52605	153000684	IRON	225/60R16	GR006	42	79.83	319.32	443.64	411.71	441.66	473.59	435.71
91175	153000557	IRON	225/60R16	RB12	147	79.83	319.32	443.64	411.71	441.66	473.59	435.71
50005	153000758	IRON	225/60R16	IUCHE GEN 2	6	85.45	341.80	468.82	434.64		498.77	456.64
008501	103000025	FLIZ	225/60R16	TOURING FLIZION	23	90.52	362.06	491.53	455.32		521.48	479.32
01451	130001451	UNI	225/60R16	NT TP TOURING	49	102.68	410.72	546.00				528.93
17798	130000423	UNI	225/60R16	DT1 TOUR TIGER PAW	35	107.15	428.00	566.00				547.17
266004811	118000361	DUNL	225/60R16SL	SIGNATURE II	7	109.65	438.00	571.00				557.37
2170153	193001773	KMH	225/60R16	TRX1	10	109.65	438.00	571.00				557.37
356077026	142000608	KLY	225/60R16SL	EDGE A/S	30	110.43	441.00	575.00				560.55
1011011	151000760	HAN	P225/60R16SL	OPTIMO H724	23	111.57	446.00	580.00				565.21
15494050000	121000686	GEN	225/60R16	RT43 ALTIMAX	53	112.37	449.00	583.00				566.47
15132NDK	181002350	NEX	225/60R16	N PRIZ AH5	20	112.77	451.00	591.00				570.10
15497840000	121000771	GEN	225/60R16	RT43 ALTIMAX	12	113.89	455.56	596.00				574.67
28294480	093001565	FAL	225/60R16	SIN250AS SINCERA	18	115.09	460.36	601.00				579.57
2183043	193002010	KMH	225/60R16SL	SOLUS TA11	36	117.05	468.20	610.00				587.56
13447NDK	181001946	NEX	225/60R16	N5000 PLUS	8	118.00	472.00	614.00				591.44
2100403	193000494	KMH	P225/60R16	SOLUS KHR6	16	118.95	475.40	618.00				594.91
085859	107085859	FRS	P225/60R16	FR710	4	121.18	484.72	628.00				604.41
1013802	151001204	HAN	P225/60R16SL	OPTIMO H725	8	123.60	494.40	639.00				614.29
1609300	125001233	PR	P225/60R16	PR ASEA (1)	43	124.14	496.56	642.00				616.49
407715374	135001498	GDY	225/60R16SL	ASSURANCE AS	20	131.05	524.20	673.00				644.68
14311NDK	181002263	NEX	225/60R16	ARIA AH7	10	131.88	527.52	676.82	624.07	654.02	706.77	648.07
28656	100001008	BFG	225/60R16	SIPORT TA ADVANTAGE	36	132.05	528.20	677.58	624.76	654.71	707.53	648.76
01676	100001009	BFG	225/60R16	SIPORT TA ADVANTAGE	12	133.46	533.84	683.90	630.52	660.47	713.85	654.52
402314073	135014073	GDY	P225/60R16SL	INTEGRITY	43	133.85	535.40	685.65	632.11	662.06	715.80	656.11
15497330000	119002113	CON	225/60R16	TRUE CONTACT	18	134.66	538.64	689.27	635.41	665.36	719.22	659.41
1006121	151000289	HAN	P225/60R16SL	OPTIMO H727	24	135.26	541.04	691.96	637.86	667.81	721.91	661.86
015607	107000588	FRS	225/60R16	FF CHAMPION	8	135.80	542.40	693.49	639.25	669.20	723.44	663.25
15497320000	119002112	CON	225/60R16	TRUE CONTACT	20	137.11	548.44	700.25	645.41	675.36	730.20	669.41
2169623	193002047	KMH	225/60R16SL	SOLUS TA71	24	137.89	551.56	703.75	648.59	678.54	733.70	672.59

10. On the **Create Drive Out Ticket** screen (shown below), if you and your customer have worked out a deal and come to a different, agreed-upon price, you can key in the new price in the **Total Before Tax** box.
11. Click on the **New Workorder** button to create the workorder:

**ATD Lookup**

Quantity: 4  
 Price Code: Calculated Pricing  
 Factor: 0.350  
 Base Package: -100  
 Include Sales Tax

Update Prices Refresh Packages Done

**NOTICE**

Drive out pricing shown is based solely on ATD pricing and cost and may differ from standard HITS pricing. To show drive out pricing based on your own inventory price matrix, use drive out pricing under the standard inventory lookup.

Main Pricing & Ordering

SKU	ATD Prod#	Mfg	Size	Description	QTY	Retail	PKG 1
92605	153000684	IRON	225/60R16	GR906	42	79.83	443.64
91175	153000557	IRON	225/60R16	RB12			443.64
93005	153000758	IRON	225/60R16	IMOVE			468.82
008501	103000025	FUZ	225/60R16	TOURIN			401.53
01451	130001451	UNI	225/60R16	NT TP			546.00
17798	130000423	UNI	225/60R16	DT1 TC			506.98
266004811	118000361	DUN	225/60R16/SL	SIGNA			577.23
2170153	193001773	KMH	225/60R16	TA31			577.23
356077026	142000608	KLY	225/60R16SL	EDGE			580.72
1011011	151000760	HAN	P225/60R16SL	OPTIMO H724	23	111.57	446.28
15494650000	121000688	GEN	225/60R16	RT143 ALTIMA	53	112.37	449.48
15136NXK	181002350	NEX	225/60R16	N PRIZ AL	20	112.77	451.08
15497840000	121000771	GEN	225/60R16	RT143 AL	12	113.89	455.56
28294480	093001565	FAL	225/60R16	SN250AS	18	115.09	460.36
2183043	193002010	KMH	225/60R16SL	SOLUS T	36	117.05	468.20
13447NXK	181001946	NEX	225/60R16	N5000 PLUS	8	118.00	472.00
2100403	193000494	KMH	P225/60R16	SOLUS KH16	16	118.85	475.40
085859	107085859	ERS	P225/60R16	ER710	4	121.18	484.72

**#10**

Total Before Tax: 525.00

Ticket #

Date: 12/17/2016

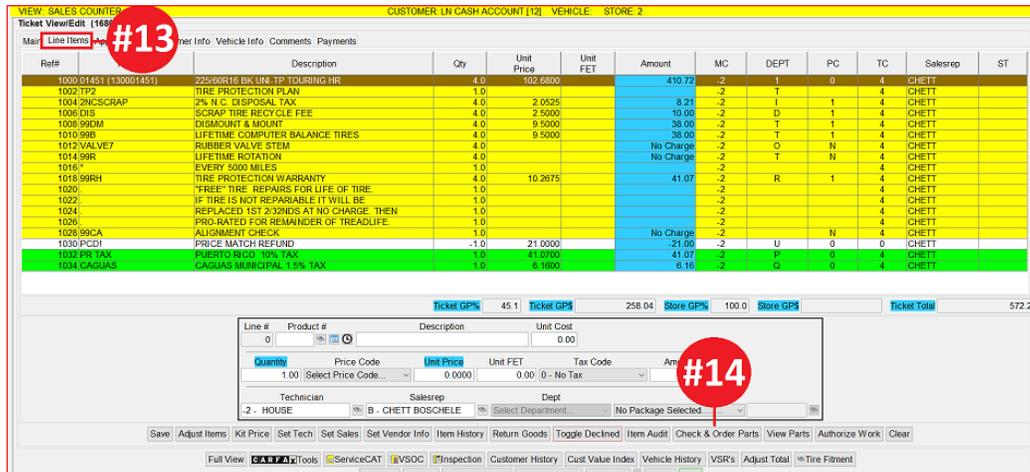
**#11**

New Workorder New Quote Add To Last Ticket Cancel Suggest Help

12. On the **Ticket View/Edit** screen (shown below), you will proceed as you normally would in building a ticket by putting customer and vehicle information on the ticket.

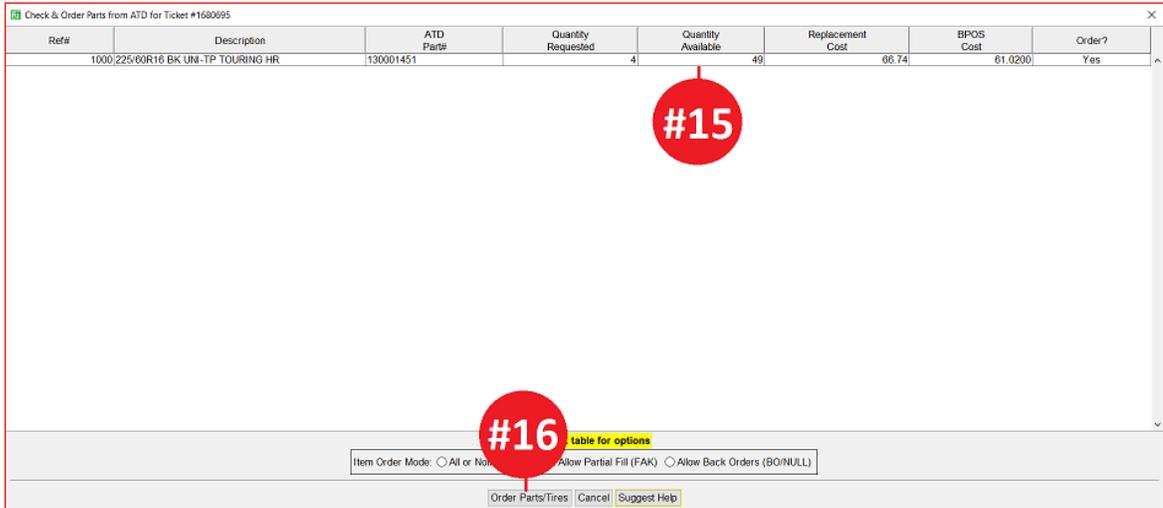
13. Click on the **Line Item** tab.

14. Click on the **Check & Order Parts** button at the bottom:



The screenshot displays the 'Ticket View/Edit' interface. At the top, it shows 'VIEW: SALES COUNTRY' and 'CUSTOMER LN CASH ACCOUNT [12] VEHICLE STORE 2'. Below this is a navigation bar with tabs: 'Line Items' (highlighted with a red circle and '#13'), 'Per Info', 'Vehicle Info', 'Comments', and 'Payments'. The main area contains a table of line items with columns: Ref#, Description, Qty, Unit Price, Unit FET, Amount, MC, DEPT, PC, TC, Salesrep, and ST. The table lists various services like 'TIRE PROTECTION PLAN', '2% H.C. DISPOSAL TAX', 'SCRAP TIRE RECYCLE FEE', etc. Below the table, there are summary fields for 'Ticket GPN%', 'Ticket GPN', 'Store GPN%', 'Store GPN', and 'Ticket Total'. At the bottom, a detailed view of a selected line item is shown, with a red circle and '#14' highlighting the 'Check & Order Parts' button. This view includes fields for 'Line #', 'Product #', 'Description', 'Unit Cost', 'Quantity', 'Price Code', 'Unit Price', 'Unit FET', 'Tax Code', 'Am', 'Technician', 'Salesrep', and 'Dept'. A bottom navigation bar contains buttons for 'Save', 'Adjust Items', 'Kit Price', 'Set Tech', 'Set Sales', 'Set Vendor Info', 'Item History', 'Return Goods', 'Toggle Declined', 'Item Audit', 'Check & Order Parts', 'View Parts', 'Authorize Work', and 'Clear'. There is also a 'Full View' button and a 'Tools' menu with options like 'ServiceCAT', 'VSOC', 'Inspection', 'Customer History', 'Cust Value Index', 'Vehicle History', 'VSR's', 'Adjust Total', and 'Tire Filter'.

15. On the **Check & Order Parts From ATD** screen (shown below), confirm the item is available under the Quantity Available column.
16. Click on the **Order Parts/Tires** button at the bottom. ATD will return an order number for reference which will appear on the customer's ticket automatically once the order is processed:



**ATD Order # on workorder:**

OPT (151000275)	P195/60R15SL OPTIMO H727	2.0	0	90.6000
400-MB	TIRE MOUNT & BALANCE	1.0	K	
VALVE	VALVE STEMS	2.0	K	
SCRAP	STATE TIRE DISPOSAL FEE	2.0	1	1.3500
400-MB	LUGS TORQUED BY	0.1	0	
400-DRH	CUSTOMER DECLINED TIRE PROTECTION	1.0	0	
.	*****	1.0	K	
.	Free Life T	1.0	K	
.	*****	1.0	K	
400-FAC	ALIGN CHECK	1.0	1	
DOT## (OPT)	HANKOOK	1.0	0	
DOT## (OPT)	HANKOOK	1.0	0	
.	ATD Order# EAS4100000 submitted	1.0	!	
.	12/12/2016 10:22 AM	1.0	!	

**\*\* Note** – Users must have password permission to create invoices (P21). If you need to give a user permission to perform the above function, please contact your system administrator.