

Profit Generator – Cents Rounding

AV #764

BPOS contains several different methods for profit generation within the software. This AV will cover **Cents Rounding** and show how to calculate additional profit you can earn each day with an average of \$0.45 per line item.

Cents Rounding can be used across all of your items or you can pick and choose which items will be affected. Most dealers use Cents Rounding on their Outside Purchase Part product # (OPP) and some use it for their stocking tires and parts.

First, determine which items you wish to enable cents rounding. As you start making sales, you will want to be able to track how much money you are making. Fortunately, all you have to do is run the Sales Transaction report (found under the **Reports → Inventory** menu). For example, to see what profits you have made from enabling cents rounding with your OPP items, you would run the report for product # OPP, for your desired date range and see what your total quantity of items sold was. Multiply this total by an average of \$0.45 and you will find what your approximate profit is. For example, if you sold 400 items for the month of January, your profit would be approx. \$180. You can now estimate you will make an additional \$2,160 over a 12-month period. If you need assistance, please contact the HITS Technical Support Center.

Inventory Sales Transaction Report Date: 01/14/20 Time: 12:29											
CORPORATE REPORT											
PRODUCT #	UD	SIZE	DESCRIPTION	MANUFACTURE#	MFG	Class	TAX	STK	G/S	AVAILABLE	Cost*
OPP		OUTSIDE	PURCHASE PARTS				Y	N	G		0.00
Grand Totals											0.00
										Qty.Sold	TOTAL Sold
										400.00	29110.35
										400.00	29110.35

* Unit Price, Cost & Totals do *not* include F.E.T.
NOTE: Totals listed for COST are for TOTAL COST

** You Have Selected To Print This Report WITHOUT The Detail Transaction

400 x .45 = \$180